



The **CHAMBER**



ALLEGANY COUNTY, MD



Executive Director

October is the month that has been looming since August when Peg came to me with her retirement announcement. Now that we're here, and the days are ticking away (and she's patiently waiting for me to get this to her), it's these kinds of things I find myself worrying about. Barb Buehl, in her message to Peg, shared that they made a great team because Peg is organized, and she is not. Same. The heavy reliance I have on my calendar from day to day is going to escalate to a level far beyond reminders and instead filling that important role Peg is leaving behind – staying on task, on time, and getting it right.

The Chamber, as an organization, has been fortunate to have Peg as its Executive Assistant for over 34 years. This has meant eight changes in Executive Directors, and at least 34 Boards of Directors. The number of events, Leadership Allegany Alumni, committee meetings, emails, phone calls, and days worked are staggering. I have been asked a few times when we'll be replacing Peg, and my answer is always the same – "we won't." There isn't another one. (Don't worry! We're working this out and will be hiring for a reworked position soon!) If you haven't yet stopped in to say farewell, please do. And listen on Wednesday, October 11 at 5pm when Peg will ring the bell here at the Bell Tower Building to signify her last day.

Peg, you will be missed, and your absence will be felt, but we will carry on, honoring

your legacy of professionalism and commitment through our work to support our members and the business community. Thank you for everything and enjoy what's next!

As they say, the show must go on, and that's just what we're going to do. In this newsletter we have a flyer about a new program of the Chamber offering international travel, with the first available trip being to the Amalfi Coast in March 2024. A Zoom info session is scheduled for Thursday, October 19 at 5:30pm and is accessible from our online Chamber calendar and will be highlighted in our weekly e-News the next few weeks. You will soon be able to check out information on a landing page on our site.

On Wednesday, October 18, we will have a series of free workshops available throughout the day as the Local Business Showcase is being set up at the Lane Center at Frostburg State University. A flyer is included in the newsletter with all the details. Please share the information, and encourage entrepreneurs, business owners, and others you know to take advantage of the full day. The Showcase will begin at 4:30pm and serves as our *After Hours* for the month where there are lots of chances to win door prizes and the Network & Win, which is now at \$2,250. We hope to see you there!

Juli McCoy
Executive Director

OCTOBER 2023

Volume XLI No. 10
Bell Tower Building
Cumberland, MD 21502

"Chamber After Hours"

Wednesday, October 18, 2023
4:30 pm to 7:30 pm

Local Business Showcase

Hosted by:

Allegany County Chamber
At: FSU Lane Center

October Calendar

October 4

8:00 am
Membership Committee Meeting
Chamber Boardroom

October 9

8:00 am
Marketing Committee Meeting
Chamber Boardroom

October 10

9:00 am
Transportation Committee Meeting
Chamber Boardroom

October 12

8:00 am
Education and Workforce
Development Committee Meeting
Chamber Boardroom

9:00 am

Leadership Allegany Rising
Committee Meeting
Chamber Boardroom

October 17

8:30 am
Leadership Allegany
Committee Meeting
Chamber Boardroom

October 18

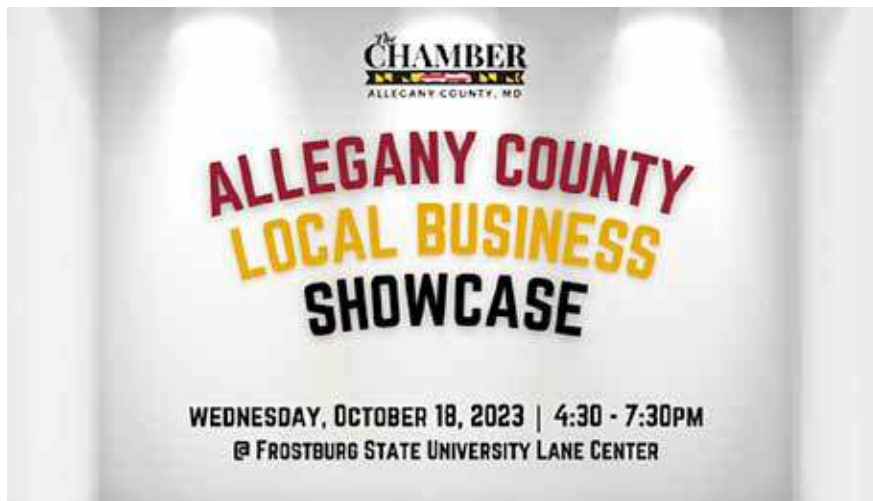
4:30 – 7:30 pm
Local Business Showcase and
"Chamber After Hours"
FSU – Lane Center

October 26

Noon
Board of Directors Meeting
Chamber Boardroom

November 1

8:00 am
Membership Committee Meeting
Chamber Boardroom



OPEN TO THE PUBLIC
FREE ADMISSION
LOTS OF GIVEAWAYS

Sponsored by:

Platinum Sponsors



Wednesday, October 18, 2023

4:30 pm to 7:30 pm

Frostburg State University Lane Center – Alice R. Manicur Assembly Hall (ARMAH)

The October “*Chamber After Hours*” will be held as part of the **Local Business Showcase**. Be sure to pre-register and attend to be eligible for the Network and Win Drawing which is now at \$2, 250.00. See enclosed flyer.

Join us for the Allegany County Chamber of Commerce, **Local Business Showcase**, sponsored by **Dunkin’** and **UScellular** with over 32 local businesses and non-profit organizations showcasing their latest products, programs and services.

Gold Sponsors:

BAM Fitness and Nutrition, LLC
Boggs and Company Wealth Management
First Peoples Community Federal Credit Union
M & T Bank
Mountain City Liquors
Pillar Innovations/Beitzel Corporation
UPMC Western Maryland

Silver Sponsors:

ACT Personnel Service, Inc.
Cumberland Times News
Energy Select, LLC
First United Bank and Trust
Generations Rehab Group, LLC
Hamm & Glasbrenner, CPA's
Pivot Physical Therapy
Restlawn Memorial Gardens

Seniors Fix
Startup Portal
Willetts Technology, Inc.

Non-Profit Organizations:

ACT 1st Federal Credit Union
Allegany County HRDC
Allegany County Habitat for Humanity
Archway Station, Inc.
CASA of Allegany County
CES @ Frostburg State University
Embassy Theatre
Horizon Goodwill Industries
The Children's League
Tri -State Community Concert Association

Food Vendors:

Chartwell's
Chew On This – Jerky
Dunkin’
Hershey's Ice Cream
Little Caesars Pizza

This event is an excellent opportunity and a perfect outlet for attendees to gain knowledge of the vast myriad of services Chamber members can provide.

OPEN TO THE PUBLIC – FREE ADMISSION
LOTS OF GIVEAWAYS



CHAMBER AFTER HOURS HOSTED BY:

ALLEGANY COUNTY LOCAL BUSINESS SHOWCASE

Platinum Sponsors



Gold Sponsors

B.A.M FITNESS & NUTRITION
BOGGS & COMPANY WEALTH MANAGEMENT
FIRST PEOPLES COMMUNITY FEDERAL CREDIT UNION
M & T BANK
MOUNTAIN CITY LIQUORS
PILLAR INNOVATIONS/BEITZEL CORP
UPMC WESTERN MARYLAND

WEDNESDAY, OCTOBER 18, 2023 | 4:30 - 7:30PM
@ FROSTBURG STATE UNIVERSITY LANE CENTER

JOIN US FOR NETWORKING, HORS D'OEUVRES, & DRINKS
\$5.00 REGISTRATION FEE COLLECTED AT DOOR - MUST BE 21 YEARS OF AGE TO ATTEND

NETWORK & WIN - \$2,250.00
(MUST BE PRE-REGISTERED & PRESENT TO WIN)
PLEASE RSVP BY THURSDAY, OCTOBER 12, 2023

ORGANIZATION NAME: _____

MEMBER NAME: _____

PLEASE RETURN TO:

ALLEGANY COUNTY CHAMBER OF COMMERCE 24 FREDERICK STREET, CUMBERLAND, MD 21502

PHONE: 301-722-2820 / FAX: 301-722-5995 / EMAIL: ANDREA@ALLEGANYCOUNTYCHAMBER.COM

ALLEGANY COUNTY LOCAL BUSINESS SHOWCASE

PRE-EVENT BUSINESS WORKSHOPS

2023



TOPIC AND DISCUSSION

Pam Twigg Coaching

Professional Development: Featuring Pam Twigg Coaching - understand self-awareness to gain resilience as you start and grow your business.

SBDC & Startup Portal

Learn key business startup strategies and how crowdfunding can kick-start your idea.

Frostburg State University

Are you a retail business looking for assistance with customer service, inventory control, finance and marketing? Are you a service business looking to improve how you reach your target market and determine accurate pricing? Are you a manufacturer looking to perfect your product or develop a prototype? FSU is for you!

Please join us for a complimentary lunch and panel conversation hosted by Jennifer Walsh of FSU's Division of Regional Development & Engagement and TGCC. This conversation will include FSU faculty and local business leaders sharing about how FSU and the local business community can partner to benefit each other and the region. This event is sponsored by the newly formed College of Business, Engineering, & Computational and Mathematical Sciences (BECMS).

Social Media - Frostburg State University

Hear from social media and marketing experts to use social media for your start-up or non-profit organization.

TEDCO, MD Depts. of Commerce, & Labor

Department of Commerce, Department of Labor and Technology Development Corporation (TEDCO)
Statewide programs available to help you reach your goals and grow.

October
18
2023

start time 10am - 4 pm

Lane Center
101 Braddock Road
Frostburg, MD 21532

Register Now!



CI Destinations

"The difference is in the details"

*The Allegany County Chamber of Commerce presents
Pompeii and the Amalfi Coast*

DAY BY DAY:

Day 1: Board your transatlantic flight.

Day 2: Arrive Rome/Maiori: Check into your hotel in Maiori on the Amalfi Coast. A welcome dinner is included.

Day 3: Amalfi Coast tour: After breakfast, enjoy a morning tour of the Amalfi Coast. This afternoon you will see the sights of Positano.

Day 4: Naples: Following breakfast, enjoy an optional tour of the amazing city of Naples. This evening, dinner will be served at your hotel.

Day 5: Maiori: Spend today at leisure or join the optional tour to Capri Island. After breakfast, you will reach the small pier of Amalfi to take the jetfoil to Capri.

Day 6: Paestum and Salerno: After breakfast, enjoy a full day tour to Paestum and Salerno.

Day 7: Maiori: Enjoy a full day at leisure. Today is yours to enjoy and explore.

Day 8: Pompeii and Rome: After breakfast, depart to Pompeii. With a local guide you will visit the excavations which offer an intact vision of daily life. This afternoon you will transfer to Rome where you will have free time to explore the town with your tour manager. Enjoy an overnight stay in Rome.

Day 9: Rome /USA: Transfer to the airport for your flight home with wonderful memories of Italy.

HIGHLIGHTS:

- ♦ Amalfi Coast
- ♦ Ravello
- ♦ Naples (optional)
- ♦ Capri (optional)
- ♦ Salerno & Paestum
- ♦ Pompeii
- ♦ Rome

INCLUSIONS:

- ♦ Round Trip Airfare
- ♦ Airline Fuel Surcharges, Taxes and Fees
- ♦ 7 Nights First Class Hotel
- ♦ 10 Meals (7B, 3D)
- ♦ Sightseeing Per Itinerary
- ♦ Admissions Per Itinerary
- ♦ Professional Tour Manager
- ♦ Baggage Handling
- ♦ Hotel Transfers

Deposit by
Nov. 15, 2023
and Save \$100
per person.*
\$3499

The CHAMBER
ALLEGANY COUNTY, MD

Departing March 20, 2024

For more information, please contact the Chamber at (301) 722-2820.

Space is limited. Sign up early to secure your seat!

\$599 - Optional 2 Night Rome Post Tour Extension - Includes deluxe motor coach, 2 breakfasts, Rome city tour, and professional tour director.





Class of 2024

The Allegany County Chamber of Commerce **Leadership Allegany Rising** program recently held an orientation for the twenty-four students who are participating in the 23-24 cohort. **Leadership Allegany Rising**, which is modeled after the Chamber's very successful **Leadership Allegany**, is dedicated to providing positive change by creating a network of future leaders committed to impacting their community.

The participants, all high school juniors, are from Allegany High School, Bishop Walsh School, Calvary Christian Academy, the Center for Career and Technical Education, Fort Hill High School, and Mountain Ridge High School. In a forum of open discussion and interaction, class members gain the knowledge and motivation to effect positive change within the region. Class members cover topics such as healthcare, social services, government, economic development, business careers and higher education.



Front row (kneeling):

Kaitlyn Kutcher, Bishop Walsh School
MacKenzie Monahan, Allegany High School
Autumn Beal, Fort Hill High School
Charlotte Crawford, Fort Hill High School
Grace Fike, Center for Career and Technical Education
Audrey Rader, Allegany High School
Maya Hare, Allegany High School

Second Row (standing):

Natalie Everett, Center for Career and Technical Education
Olivia Robertson, Bishop Walsh School
James "Eddie" Hose, Bishop Walsh School
Selena Cage, Fort Hill High School
Lindsey Stafford, Mountain Ridge High School
Madeleine Mattocks, Fort Hill High School

Holly Levitt, Mountain Ridge High School
Anna Westrom, Calvary Christian Academy

Back Row:

Lance Evans, Center for Career and Technical Education
Carson Sweitzer, Mountain Ridge High School
Nik Barnes, Mountain Ridge High School
Jude Gibson-Thoele, Allegany High School
Geren Knight, Bishop Walsh School
David DiNola, Bishop Walsh School
Kaylee Kisamore, Center for Career and Technical Education
Tessa Cessna, Calvary Christian Academy
Logan Bennett, Calvary Christian Academy

The program is proudly sponsored by AT&T, Bella, LLC, First United Bank and Trust, **Leadership Allegany**, Mr. James "Snake" Robertson and Verizon.



Ribbon Cutting Ceremony

The Allegany County Chamber of Commerce recently held a Ribbon Cutting Ceremony to welcome The Compass Center to the community. They are located at 418 Warwick Avenue, Cumberland, Maryland. The Compass Center: A program of Archway Station, provides crisis and respite services. The crisis stabilization service is a short-term mental health support service for adults who require 24-hour supervision due to experiencing a mental health crisis. Respite services are provided to facilitate access to time-limited, temporary relief from the ongoing responsibility of service delivery for the person served, families, and/or organizations in a community-based setting.



Pictured left to right:

State Senator Michael McKay
City Councilman Eugene Frazier, City of Cumberland
Brandon Hillegas, *M & T Bank*, Chamber Membership Committee member
Amy Shillingburg, *Rusco Home Improvement*, Chamber Membership Committee member
Steve MacGray, Charis Realty, Chamber Membership Committee Co-Chair
Juli McCoy, Executive Director, Allegany County Chamber of Commerce
Mayor Ray Morris, City of Cumberland
Stephanie Moore, Behavioral Health Program Director, Archway Station, Inc.

James Raley, Executive Director, Archway Station, Inc.
Robert Godfrey, UPMC Western Maryland, Chamber of Commerce Board of Directors
Christopher Haller, Crisis & Respite Services Coordinator, Archway Station, Inc.
Craig Alexander, Board of Director member, Archway Station, Inc.
Randall Winebrenner, Human Service Worker, Archway Station, Inc.
Susan Stewart, *AHEC West*/Board of Directors member, Archway Station, Inc.

Welcome New Members *(patronize these members and welcome them to the Chamber)*

Brook Lane

1050 West Industrial Blvd, Suite 18
Cumberland, Maryland 21502
301-733-0330
www.brooklane.org
Contact: Julie Herman, Director of Marketing
E-mail: julie.herman@brooklane.org
Category: Health Services

Edward Jones Investments, Brandon Combs – Financial Advisor

139 East Main Street
Frostburg, Maryland 21532
301-689-1819
www.edwardjones.com/us-en/financial-advisor/brandon-combs
Contact: Brandon Combs, Financial Advisor
E-mail: brandon.combs@edwardjones.com
Category: Financial and Financial Advisors

Ideal Option

519 North Mechanic Street, Cumberland, Maryland 21502
919-946-6644
www.idealoption.com
Contact: Shanade Wells, Community Outreach Coordinator
E-mail: shanadewells@idealoption.net
Category: Health Services

Seniors Fix

130 Virginia Avenue, Apt D, Cumberland, Maryland 21502
240-744-0674
www.seniorsfix.com
Contact: Lisa Claus, Owner
E-mail: lisaclaus@seniorsfix.com
Category: Senior Care Services, Health – Home Care
Description *Seniors Fix is dedicated to helping seniors maintain a safe and comfortable environment in their home, ensuring they have access to the services they need to remain independent longer. Their experienced professionals specialize in home maintenance services for seniors, providing comprehensive solutions to keep their home safe and comfortable for life*

Ribbon Cutting Ceremony



The Allegany County Chamber of Commerce recently held a Ribbon Cutting Ceremony to welcome Brook Lane to the Chamber and the community. They are located at 1050 Industrial Blvd, Suite 18, Cumberland, Maryland. Brook Lane is a new outpatient clinic providing child and adolescent mental health services, including evaluations, individual and family counseling, psychiatry care and continuity of care through coordination with partners.

Cutting the ribbon is Jeffery O'Neal, CEO of Brook Lane. On hand for the celebration were Cumberland Mayor Ray Morris, Councilwoman Laurie Marchini, Councilman Rock Cioni, Councilman Eugene Frazier, Chamber Executive Director Juli McCoy, Chamber Immediate Past Chairman Robert Godfrey, board members Crystal Bender, Jeffrey Blank, Marisa Miller and Membership Committee members Eric Bowlus, Brandon Hillegas, Steve MacGray and Amy Shillingburg as well as many staff and representative partners of Brook Lane.





Annual Membership Meeting Write-in Candidates

The Annual Membership Meeting will be held on Thursday, December 7, 2023 at noon at the Cumberland Country Club. During the meeting the Chamber membership will have an opportunity to elect six members to the Board of Directors. The Board of Directors is composed of eighteen members, one third (six members) of whom are elected annually to serve for three years.

Candidates for directors may be nominated by petition bearing the genuine signature of at least (5) qualified members of the Chamber. Each candidate must be willing to meet the following criteria in order to serve:

- Be an active member in good standing with the Chamber
- Serve as a member of the Board of Directors for a period of three years
- Attend all regularly scheduled board meetings (*held the last Thursday of each month*) and an Orientation and Strategic Planning Session (*held in January*)
- Serve on at least one active standing committee
- Attend Chamber events, including *After Hours*, Golf Tournament, Local Business Showcase, Lucky Ladies Night Out, Holiday Reception, Crab Feast, Ribbon Cuttings and Recognition Reception
- Assist with Chamber events and fundraisers

If you or a member you know has an interest in serving on the Chamber Board of Directors please contact Nominating Committee Chair **Brandon Hillegas, M & T Bank** at 301-784-3125. Candidate names will appear on the ballot to be voted on during the December 7th Annual Meeting at the Cumberland Country Club. Thank you.

Chamber Holiday Reception Sponsorship Opportunity



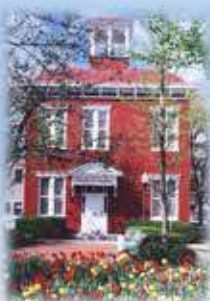
The Allegany County Chamber of Commerce is looking for sponsors for our **Annual Holiday Reception**. The event will be held on **Thursday, December 14th** from **4:00 pm to 7:00 pm** at the Allegany Museum, 3 Pershing Street, Cumberland, Maryland.

The reception is always well attended and provides a great opportunity to gain exposure for your business. There will be great food, drink, fellowship and of course unlimited networking!!

Sponsorship at a cost of \$500.00 provides the following:

- Company logo in monthly newsletter
- Company logo in weekly enews
- Company logo on flyer advertising the event
- Table tent card with your company name displayed throughout the event
- Company name on sign at entrance to event
- Photo in the January newsletter and on the Chamber website

Please contact the Chamber office if you have an interest in sponsoring the Chamber's Holiday Reception at 301-722-2820.



**The
CHAMBER**
ALLEGANY COUNTY, MD
The Chamber News is published monthly by
the Allegany County Chamber of Commerce
www.alleganycountychamber.com

Juli R. McCoy, Executive Director

Allegany County Chamber of Commerce 2023 Officers

Chairman: Patrick W. Buck

First Vice Chairwoman: Parika M. Andreassen

Second Vice Chairman: Robert W. Collette, Jr.

Immediate Past Chairman: Robert A. Godfrey